

# INFORMATION SHEET



## Fast-Track to Property Millions

Real Estate Wealth Development, better known as the REWD Group, is one of Britain's most exciting and successful property development companies. Their ambitious vision is to create generational wealth for their key stakeholders by addressing the significant imbalance between supply and demand which exists within the UK property market. Since the business was established in 2018, it has built a multi-million pound residential rental portfolio, converted many empty commercial properties into residential housing including Houses of Multiple Occupation, created brand new properties, and refurbished and/or renovated empty and uninhabitable homes in order to provide additional high-quality stock for the rental market.

With a current undersupply of four million homes in the UK housing market, and an estimated one million homes currently empty throughout Britain, there has never been a better time to be involved in the fast-moving property industry. In this book, the aspirational directors of the REWD Group share their expertise and offer the essential knowledge required to succeed in the world of property, covering topics which include legislation, taxation, due diligence, mindset, finance strategies and much more besides. Drawing on their own remarkable business journey so far, they provide practical examples of how to get started in the property market, moving from the basics through to the detailed strategies you will need to negotiate your own property deals for the first time.

### Author Biography

**Laurie Duncan** began investing in buy-to-let property back in 2010, acquiring his first investment simply because it was across the road from where he bought his first home (it had been on the market a while, and he got a good deal on it, of course!). Since then he's been building his own portfolio, as well as REWD Group's together with Alex. He has over 20 years' experience in international sales and business development, with a track record of building both top and bottom lines, to enable business expansion into new markets and product ranges. Laurie is constantly seeking out new potential to push the company on to new areas and opportunities.

**Alex Robertson** is a self-made property investor and businessman. He comes from a financial background, gaining a degree in Accounting and Finance and then going on to Qualify as Chartered Management Accountant (CIMA). Alex gained a huge wealth of experience in business within the oil and gas industry, working to build businesses and aid geographical expansion throughout Europe and the Middle East, in roles from Finance to Project Management and General Management. In 2010 Alex began to invest in property and apply his business skills to this new field. He combines strong financial analytical skills, project management (APM qualified), a passion for property and experience in building businesses, all towards the goal of growing REWD Group.

**Conar Tracey** entered the world of property as a 'Trainee Estate Agent' when he was 18 years old, and quickly progressed to becoming the youngest Property Valuer in Scotland at only 19. Since then, Conar has become an industry expert and has brokered over 1,000 property transactions across the whole of the UK and gained further qualification in commercial property and building surveying. He has almost 10 years' experience in the property industry and has been responsible for running operations for some of the largest quick sale estate agents and property auctions in the country. With a reputation as one of the best in the industry, Conar can find investment opportunities in any market and present deals to investors that most would never even think possible.

3 January 2023

**Publisher:** Extremis Publishing Ltd.

**Authors:** Laurie Duncan, Alex Robertson and Conar Tracey

**ISBN:** 978-1-7398543-7-9

**RRP:** \$19.99 USD

**Format:** Royal octavo paperback,  
234 x 156 mm

**Extent:** 300 pages

#### BIC Categories:

Property and Real Estate (KFFR),  
Housing and Property for the Individual (VSH), Scotland (1DBKS).

#### Distributor:

Ingram Content Group Inc.  
One Ingram Blvd.

La Vergne, TN 37086

United States of America

(T) (615) 793-5000

(E) inquiry@ingramcontent.com

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An independent publishing house specialising in arts, media and culture non-fiction.

Suite 218, Castle House, 1 Baker Street, Stirling, FK8 1AL, United Kingdom

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